



COMPANY OVERVIEW

CAGE Code: 91BL0
SAM UEI#: TPHM-VUM79ZJ3
SBA WOSB: Certified
SBA EDWOSB: Certified
SBA 8(a): Certification Pending

Primary NAICS Codes: 541611

Secondary NAICS Code: 561110, 541219, 541330, 541511, 541618, 541690, 541519, and 541990

IT Services Codes: DF01, DF10, 7F20, D399

PSC Codes: R707, R706, R408, D302, D303

Established 2019

M3 IS

An IT and Management Consulting company established in 2019 and operates in the Washington, DC Metropolitan Area. We are an SBA-certified economically disadvantaged, woman-owned small business (EDWOSB) with a philosophy that people matter and a mission of supporting client goals through a technology and strategy consultancy by providing innovative and best-in-class results. M3's superior delivery model is based on a corporate culture that supports our consultants' by ensuring quality, compliance, and competency in all areas of our service delivery model.

Ms. Barrington, founder and CEO of M3 has more than 15 years of experience in Executive Level Government Contracting engagements, as well as, extensive Program and Project Management, and IT Operations Services to federal clients along with Procurement and Financial Management support.

CORE COMPETENCIES

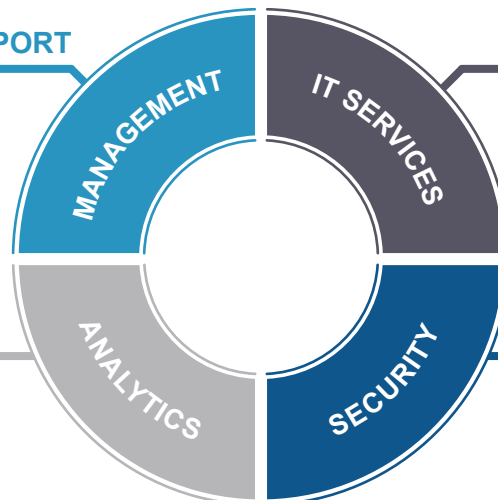
M3 Team of Industry Professionals, optimizes business processes, employ holistic end-to-end innovative solutions, streamline communication across Teams and align data driven decision making with the strategic priorities of the organization across three functional service area:

PROGRAM MANAGEMENT SUPPORT

- Federal Budget Analysis, Formulation, Justification, Planning and Management
- Capital Planning Investment Control (CPIC)
- Risk Assessment and Management
- Administrative Support Services

DATA ANALYTICS

- AI Performance Data Analysis
- Data Literacy Training
- AI Strategy and Roadmap Development
- Quality Management



IT OPERATIONS SERVICES

- Salesforce Software Development
- Asset Management
- IT Infrastructure Management (Help Desk, and Networking)
- Knowledge Management

CYBER SECURITY

- Penetration Testing
- Splunk Implementation
- Zero Trust implementation
- Vulnerability Management

CERTIFICATES



PAST PERFORMANCE AND SUCCESS STORIES

- **DC Health, Salesforce Business Analyst, Client: DC Health, Contract Value \$3.8M**

As a Sub-contractor to THIHA, Inc. M3 modeled the integration with various Health IT systems including the analysis of data models, developing test cases that map to the use cases of all applications in the DC Health IT platform and documenting the configuration and design of Salesforce GovCloud environments.

- **Alcohol Tax Tobacco and Trade Bureau PMO, Acquisition, Budget and CPIC Support**

As a Contractor, created, managed, executed, and monitored TTB's \$23 million CIO's IT operating budget along with an interagency agreement (IAA) for using TTB IT Systems totaling \$2.8 million at 100% spending. Completed over 100 procurement packages for IT hardware, software, maintenance agreements, and contractor support. Formulated Portfolio, Program & Project policies and budgets annually to align IT Portfolio scope, schedule, cost, and security back to the IT Strategic Plan.

- **Department of Labor PMO, Business Analysis**

As a Contractor, developed and implemented a purchase and requirements tracker for software, hardware, and service agreement purchases required to support DOL and EEOC financial systems. Designed and implemented an asset inventory management tool that provided an accurate inventory of all hardware and software assets for the Enterprise Service Center Financial Management and IT Support Contract.

KEY DIFFERENTIATORS

M3 help advance core capabilities and Agency priorities as an enterprise effort and help execute transparent, inclusive, and collaborative governance. This is accomplished through:

- Mission Alignment - ensuring a direct line of sight between the Strategic Plan and other business strategies e.g. Cyber Security Strategy.
- Customer and Stakeholder Alignment - Bringing value to both customers and stakeholders by strengthening collaboration.
- Process Alignment - Ensuring processes create value through analytics and business intelligence, to achieve sustainable levels of performance, execution, and innovation.
- Resource Management Alignment - ensuring the workforce strategy helps to recruit, develop, and retain the talent needed to meet the goals of the enterprise.

CORPORATE CLIENTS

- DC Health Systems
- Alcohol Tax Tobacco and Trade Bureau (TTB)
- U.S. Department of Labor (DOL)
- U.S. Department of State
- Health Resources Service Administration (HRSA)
- U.S. Department of Agriculture (USDA)
- Food and Drug Administration (FDA)

CONTRACT VEHICLES

- **Simplified Acquisition Direct Award** – sole source award up to the threshold of \$250,000
- **EDWOSB/WOSB Direct Award** – sole source award up to \$4M
- **Subcontract Vehicles:**
 - GSA 8(a) STARS III GWAC
 - GSA Multiple Award Schedule
 - CIOSP3 Small Business
 - GSA OASIS Small Business
 - Navy Seaport-E
 - State of Maryland CATS+

MINDFUL MANAGEMENT IN MOTION BECAUSE WE CARE

For more information about how M3's solutions can help your organization meet its mission goals and regulatory requirements, please contact us:

Melissa Barrington, President and CEO

M3 Consulting Services, LLC (M3)

📍 12410 Milestone Center Drive, Suite 600, Germantown, MD 20874

📞 301-442-5131

✉ melissa.barrington@m3csllc.com

🌐 www.m3csllc.com

